

THE FOLLOWING DOCUMENTS
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ER 3070 88

ER 3167X 88

SUBJECT:

Central Intelligence Agency

EXECUTIVE REGISTRY

88-3167X



Washington, D.C. 20505

12 AUG 1988

Mr. Ed White
Vice President
for Computer Operations
Federal Express Corporation
2005 Corporate Avenue
Memphis, TN 38194

Dear Ed,

I want to thank you for so generously taking time from your busy schedule to meet with us. A spirit of cooperation and dedication to mission is very much in evidence at FDX and, quite clearly, extends throughout the organization from senior management to the agents and operators on the floor. This, in combination with your aggressive and innovative use of information systems, serves to make FDX a model company from the perspectives of both corporate efficiency and customer service.

I am interested in further developing our relationship with your data processing management staff by establishing a vigorous network for the exchange of technical and customer service ideas. Several of my senior officers from the engineering, operations, and customer service disciplines will contact you shortly regarding future meetings. I am certain that these ongoing discussions will be mutually beneficial.

Again, many thanks for the hospitality shown our group and I look forward to meeting with you in the future.

Sincerely yours,

[Redacted Signature Box]
Edward J. Maloney



P-300-IR

SUBJECT: FDX Trip - Letter of Thanks

STAT OIT/MG/MSD (10 Aug 88)

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Central Intelligence Agency



Washington, D.C. 20505

Executive Registry

88-3070

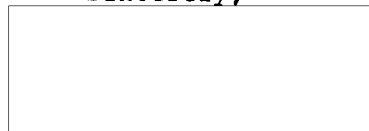
1 August 1988

Ron J. Ponder
Senior Vice President,
Information and Telecommunications Division
Federal Express Corporation
2005 Corporate Avenue
Memphis, Tennessee 38132

Dear Ron:

Thanks so much for devoting so much of your busy schedule, and that of your senior people, to our visit. Our particular thanks to Jan Sisk, whom I am told made all the 'behind the scenes' arrangements. We deeply appreciated the chance to see firsthand your obvious success in harnessing technology to provide high quality customer support.

Sincerely,



James H. Taylor


ORIG:EXDIR:JHTaylor:be

Distribution:

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VP-300-11

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